



CEOCFO

Interviews & News!

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Government Agencies And Educational Institutions Crunched For Time And Looking To Save Money Yet Get A Quality Product Are Turning To Accelerated Building Concepts To Design, Manufacture And Construct Their Modular And Component Building Facilities



Construction Services
Modular Facilities
(ABCC-OTC: BB)

Accelerated Building Concepts
Corporation

2910 Bush Drive
Melbourne, FL 32935
Phone: 321-421-6601

Joseph Sorci
Chairman, President and CEO

BIO:

Joseph Sorci, AIA, NCARB, President, Chief Executive Officer and Chairman
Mr. Sorci is the Founder of the Company. Mr. Sorci is a Registered Architect in Florida, Georgia, Mississippi, Louisiana and Texas with extensive experience in various aspects of design, manufacturing and building of educational, institutional, commercial and private structures. He has more than 30 years of experience in the architecture field where he has held positions including Principal of a Central Florida start-up architectural firm, Principal Director of the Florida office for a national architectural and engineering firm, and, currently President of Florida Architects, Inc. with over a twelve year successful track record from start-up. Mr. Sorci's architectural experience encompasses all levels and complexities of projects. He has been the Architect of Record

for more than 50 educational projects, from K-12, community college and the university level. Mr. Sorci has a Bachelor of Design and a Masters of Architecture from the University of Florida. His NCARB Certificate allows reciprocity for Architectural licensing in other U.S. states, Canada and other countries.

Company Profile:

Accelerated Building Concepts Corporation (ABCC) provides design, manufacturing, and construction services for modular and component building facilities (through its licensed subsidiaries) utilizing concrete and steel and structural insulated panels (SIPs) for use by commercial, educational clients and other government agencies. The Department of Community Affairs (DCA) governs the manufacturing of the Company's products. Additionally, our products meet federal and state regulations for classrooms as well as other government agencies.

**Interview conducted by:
Lynn Fosse, Senior Editor
CEOCFOinterviews.com**

CEOCFO: Mr. Sorci, what is your vision as founder of Accelerated Building Concepts?

Mr. Sorci: "Our vision started because we do a lot of design development work and partnerships with other corporations and what we realized was that the construction industry needed to accept new options because of the various companies that are looking for facilities and need those options. The time and money it takes to develop a building in today's market can be very stressful on a lot of entities so looking for alternative methods

of delivering was our main mission. We started looking into modular design which is not new; it has been around since the Great War and afterwards when all of our soldiers were coming home and they needed housing and they needed buildings and workplaces. It has evolved very slowly since then, but in the last decade we noticed there were a number of companies seeking quality modular-type construction. Do not be confused by trailers and modular, trailer companies adopted the word 'modular' because they were small pieces of buildings that they could ship around on wheels and axels. True modular construction and modular delivery methods involves a lot of different components, pieces and parts of the same type of construction and materials that you would use to site-build or stick-build facilities. With today's time constraints and dollar constraints we developed a line of products that would allow us to provide those options to those interested parties so our vision is to be able to have several different products to meet the needs of people looking for timely and quality facilities at a lower cost."

CEOCFO: Is there a typical customer?

Mr. Sorci: "It is interesting is that our typical customer or client is mostly government entities. Government entities are usually the first ones to seek out alternative methods of delivery because they are very time crunched and dollar crunched. Their budgets are receding. The way that they are funded, and by the time they get their funding authorization, they needed the building yesterday, so they have actually been on the forefront of our client list and for a very good reason, tax payer accountability, time saves money as well

as the product so most of our clients are government based.”

CEO CFO: Would you give us an idea of some of your recent projects?

Mr. Sorci: “They range from a panelized delivery method where the pieces and parts are fabricated in a manufacturing plant and shipped to the site and assembled and that would be like the Smithsonian Institute marine station at Fort Pierce. Because we are one of the few that customize the products we are able to take the existing pieces that we use to do these projects and make it corrosion resistant, one of their requirements because they are right there on the barrier island, and make it windstorm resistant, turn it into a saltwater lab that they needed and make it look like what they wanted it to look like to match existing facilities. Therefore, it ranges from customized delivery all the way to we did a project for Sea World, which is private, but it was their back of house for trainers and they wanted durability and all those key elements in the product line to NASA where we delivered a customized corrosion resistant building on the beach for them because that is their corrosion lab where they do experimentation as well as all many of their press buildings for the press site and a couple of other workshops and labs for them. A large number of our clients are school board, school districts, and community colleges where they do classroom wing additions because it limits the intensity of the onsite construction, and is safer for students being on campus. That gives you a range of those clients.”

CEO CFO: What is your geographic reach?

Mr. Sorci: “Right now our geographic reach is Florida based. We are doing some work in south Georgia where we are also licensed to do this type of work but it depends on the scope and complexity an size of a project because the way that we are able to manufacture these items is we can do it on a temporary site; in other words if we had a client in Louisiana and it was of sufficient size we could go and

set up a manufacturing operation and be able to start shipping product in about four weeks which also makes it a sustainable line of products for multiple reasons. Number-one, you are able to produce these items on a temporary site and restore the site back to its original condition. You are able to relocate, renew, reuse, these building components. The materials that go into them are largely sustainable in terms of recyclable materials, local participation, all those kinds of things that could add up to LEED certification.”

CEO CFO: How do you reach your typical client?

Mr. Sorci: “Mostly it is people who know about us. We don’t really have a

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- Joseph Sorci

big marketing campaign right now, and we only have one person who follows up on calls and works with clients because most of those potential clients come to us either through the website or through word of mouth. It gets to be a pretty small community in any of those sectors particularly schools, they all know each other, and it spreads quickly. You don’t want to go out and over market your ability to produce, that kills many companies so whatever it is that you take on you have to be able to produce and not growing too quickly is a smart way to evolve.”

CEO CFO: You talk about ‘a passion for excellence and a commitment to client service’; will you give us an example on how that plays out?

Mr. Sorci: “Almost anywhere you try to build there are so many roadblocks, and challenges for an owner to do any kind of

development whether it be from permitting issues or financial issues and those types of things. When they find that they can go to a one-stop shop who can help them with design, permitting, financing for qualified clients, and even work with some of their partners or people they want to have involved in the project like a contractor or a purchasing director; it helps them overcome in a very timely fashion all of those issues. Being able to be involved with them from a pre-planning, planning design through the delivery is a full-service type approach that helps them mitigate the challenges that they would encounter.”

CEO CFO: How is business these days?

Mr. Sorci: “Actually 2007 was very slow in Florida particularly because we had all the property tax issues and everybody was nervous that their government budgets would be slashed so everybody just stopped and did the minimal. In 2008, a lot of those issues were resolved in legislature and everyone is getting more comfortable, their budgets are not as drastically cut as they thought. Since January we have seen three times the amount of request for proposals than we did all of 2007 so I would say that it is picking back up again.”

CEO CFO: Why should potential investors be interested?

Mr. Sorci: “People who are following this type of company will realize that with the new green building trend that has taken just about every market by storm would be one reason because this is a very green building approach. That in itself is a very good reason to look into it further. Another reason is when we are able to save clients on the bottom line both in time and in dollars, sometimes substantially, in most cases we can cut 1/3 to 1/2 the total time required to develop a project and usually save them between 10% and 20% on hard dollars. We think that the business will grow as quickly as we will allow it to grow. Another reason is right now we are undervalued in our opinion based on the amount of contracts we have signed and that we are working

on, and the market potential that we know exists. We feel that currently our stock is undervalued. I would encourage interested parties to look further into that and make their own determination. There is so much potential in this delivery method and very limited competition.”

CEOCFO: You have laid out a strategy for 2008-2010; will you give us the highlights?

Mr. Sorci: “This is all forward-thinking statements at this point but I would have to say that we are currently researching a larger facility, some property, and there are some property owners that are interested in investing with the company as part of the land slot concept so that we

can get a larger facility to be able to produce more product in a quicker fashion. That is one of our main goals in the upcoming months is to get a facility where we can increase production. When that happens because of the clients that we have been working with in a preplanning fashion of projects that they are considering using this delivery method, we see a potential growth and that we would like to manage that growth maybe 30% a year over the next five years.”

CEOCFO: What should people reading this story take away about Accelerated Buildings Corp?

Mr. Sorci: “We would hope that people would be excited about new options in

this industry, and the quality of the products that are being offered. We also hope that they would look forward to some new research and development that we are undertaking and would like to start introducing to the market place in the next few years, all related to the green building sustainable building movement. We think it is very exciting, everyone we have talked to is very excited about being able to produce their own energy with alternative energy systems in the buildings, reducing overhead, so we would hope that they would see this as the beginning of an opportunity that would grow for a long time to come.”





School Districts, developers and building owners across the State of Florida have been striving to find reasonable, quick and economically feasible solutions to address demographically fluctuating populations, classroom size adjustments, windstorm resistance, escalating construction costs, limited schedules and site activity issues. NEW CENTURY STRUCTURES, INC. and FLORIDA ARCHITECTS, INC. have been working together over the past four (4) years to develop concrete and structural insulated panel (SIP) modular building components that:

Comply with SREF, the Florida Building Code 2004 and other regulations with the full array of building types, from single and multi-family residential, to commercial buildings, educational facilities and other institutional structures. Each design solution is Florida Department of Community Affairs (DCA) approved and inspected.

Exceeds minimum ASHRAE Indoor Air Quality standards.

Are truly relocatable and SUSTAINABLE.

Provide exterior compatibility with existing buildings and school campuses.

Can be delivered between 45 and 120 days from Purchase Order (depending on time of order).

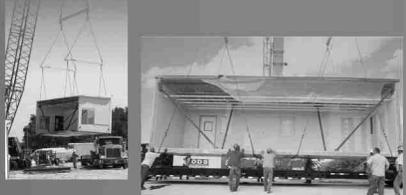
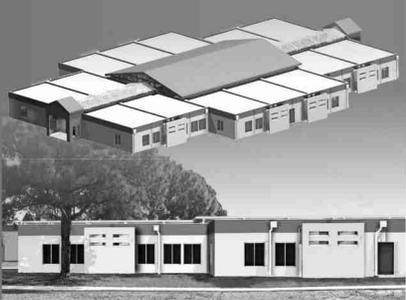
Have attractive leasing and lease-purchase options available to qualified clients.

Can be one unit or an entire school, office complex or condominium; single or multi-story structures are available.

Have solved the previous problems and conceptions of modular construction and meets hurricane resistant standards and shelters.

Can be designed, fabricated and installed with a one-stop, single-source of responsibility company, thus minimizing the owner's coordination efforts between a multitude of consultants, contractors and vendors.

www.newcenturystructures.com



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